

Data Center & Digital Infra

Advising data center development companies with innovative energy solutions, while providing expertise in mergers and acquisitions, joint ventures, financings, and capital raising activities

Marathon's Value-Add



Five in-market mandates that involve securing equity capital, offtake structures, and analyzing midstream infrastructure for data center and power supply development



Constant communications with 40+ data centers getting real time intel on needs and challenges



Up-to-date analysis on regulations around BTM/co-location rules in different ISOs and across multiple states

Select Experience

<p>IN-MARKET UNDISCLOSED CLIENT</p> <p><i>Acquisition Advisor of</i></p> <p>Large Power Brown Site for Data Center Conversion</p>	<p>IN-MARKET UNDISCLOSED CLIENT</p> <p><i>Structured Advisor of</i></p> <p>70 MW Data Center Facility in ERCOT</p>	<p>IN-MARKET UNDISCLOSED CLIENT</p> <p><i>HoldCo Mezzanine Debt Raise</i></p> <p>Wind Portfolio with Co-located Data Center Off-take</p>	<p>IN-MARKET UNDISCLOSED CLIENT</p> <p><i>Buy-Side Advisory</i></p> <p>Leveraging Midstream Assets to Serve Data Center Demand Growth</p>	<p>May 2025 UNDISCLOSED CLIENT</p> <p>Data Center Site Assessment for Solar + BESS Project Located in Nevada</p>
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Dedicated Team



Ari Pribadi
Global Co-Head of Investment banking



Joan Hutchinson
Managing Director
Co-Head of Offtake Advisory



Gerry Willinger
Managing Director



Thiago Alfaia
Managing Director



Amad Qureshi
Vice President

Core Services

- M&A of Data Center Projects and Companies
- Debt & Equity Capital Raise for Data Center Developers and Projects
- Data Center Power Offtake
- M&A and Financing Advisory for Power Generation Assets