

Data Center & Digital Infra

Advising data center development companies on the implementation of innovative energy solutions, while providing comprehensive expertise in securing data center tenants, mergers and acquisitions, joint ventures, financing strategies, and capital raising activities

Marathon Capital's Value-Add



Active with market-facing mandates on securing tenants, debt & equity raise, partnership, and M&A



Constant communications with 100+ data center tenants and market participants



Comprehensive infrastructure and market demand analysis to underpin data center development

Select Experience

| | | | | | |
|--|--|--|--|---|---|
| <p>NOVEMBER 2025</p> <p>OVERWATCH CAPITAL</p> <p>Gas Supply & HoldCo Investment</p> <p>Partnership to Power 1 GW of High-Density AI Data Centers Across the U.S.</p> <p>by</p> <p>idemitsu</p> | <p>IN-MARKET</p> <p>UNDISCLOSED CLIENT</p> <p>Sell-side Advisor</p> <p>1 GW Powered Land Data Center Facility in Midwest, USA</p> | <p>IN-MARKET</p> <p>UNDISCLOSED CLIENT</p> <p>Sell-Side Advisor</p> <p>70 MW Powered Shell Data Center Facility in Texas, USA</p> | <p>IN-MARKET</p> <p>UNDISCLOSED CLIENT</p> <p>Sell-Side Advisor</p> <p>100 MW Powered Land Data Center Facility in Sweden</p> | <p>IN-MARKET</p> <p>UNDISCLOSED CLIENT</p> <p>Structured Advisor</p> <p>Leveraging Midstream Assets to Serve Data Center Demand Growth</p> | <p>IN-MARKET</p> <p>UNDISCLOSED CLIENT</p> <p>Sell-Side Advisor</p> <p>~170 MW Powered Land Data Center Facility in Nevada</p> |
|--|--|--|--|---|---|

Dedicated Team



Ari Pribadi
Global Co-Head of Investment banking



Chris Shaw
Senior Managing Director
Head of EMEA



Gerry Willinger
Managing Director



Joan Hutchinson
Managing Director, Head of Offtake Advisory



Amad Qureshi
Vice President

Core Services

- Securing Data Center Tenants
- Securing firm energy (gas and electricity) supply to project site
- M&A of Data Center Projects and Companies
- Raising Debt Financing, including Equipment, Construction, and Permanent Term & Mezz Debts
- Raising Equity Capital for Data Center Developers and Projects
- Data Center Energy Offtake & Power Solutions
- Site assessment of Co-location Potential between Power & Data Center Projects